

# Jonathon Smith

## Cybersecurity & Technology Leader

cv@crashdive.co.uk

07786003999

crashdive.co.uk

Kettering, UK

---

## Achievements

---

- **Built** award winning technology platform for automotive financial services company
- **Scaled** technology team from 0 to 10 members
- **Budgeted** £5m+ revenue business as director & CIO
- **Sold** business delivering multi-million exit for investors

---

## Key Skills

---

- **Cybersecurity:** 10+ years of networking, software and sysadmin security experience
- **Full Stack Web Developer:** C#, .NET, SQL, TypeScript & more
- **Risk & Governance:** DPO responsible for GDPR within regulated industry
- **People Manager:** Managed a team of 10 and director of business with 50+ staff

---

## Work Summary

---

Founder and director of Cybersmith which provides cybersecurity protection to SMEs.

Previously spent 10 years as Chief Information Officer of Fleet Assist working in the automotive finance sector, before fully exiting via a sale to private equity in July 2021.

---

## Qualifications

---

### Security

- |                |                  |  |
|----------------|------------------|--|
| • <b>MCIS</b>  | CIISec           | Full Member of the Chartered Institute of Information Security |
| • <b>CISSP</b> | ISC <sup>2</sup> | Certified Information Systems Security Professional            |
| • <b>ISSMP</b> | ISC <sup>2</sup> | Information Systems Security Management Professional           |
| • <b>CCSP</b>  | ISC <sup>2</sup> | Certified Cloud Security Professional                          |
| • <b>CCSK</b>  | CSA              | Certificate of Cloud Security Knowledge                        |
| • <b>CISM</b>  | ISACA            | Certified Information Security Manager                         |
| • <b>CISA</b>  | ISACA            | Certified Information Security Auditor                         |
| • <b>CISMP</b> | BCS              | Certificate in Information Security Management Principles      |
| • <b>CRT</b>   | CREST            | Registered Penetration Tester                                  |
| • <b>CPTS</b>  | HTB              | Certified Penetration Testing Specialist                       |
| • <b>CBBH</b>  | HTB              | Certified Bug Bounty Hunter                                    |
| • <b>PNPT</b>  | TCM              | Practical Network Penetration Tester                           |

### Governance, Risk & Compliance

- |                 |        |   |
|-----------------|--------|---|
| • <b>FIP</b>    | IAPP   | Fellow of Information Privacy                       |
| • <b>CIPP/E</b> | IAPP   | Certified Information Privacy Professional (Europe) |
| • <b>CIPM</b>   | IAPP   | Certified Information Privacy Manager               |
| • <b>CIPT</b>   | IAPP   | Certified Information Privacy Technologist          |
| • <b>PCDP</b>   | BCS    | Practitioner Certificate in Data Protection (UK)    |
| • <b>27001</b>  | BSI    | ISO27001 Lead Auditor Practitioner                  |
| • <b>ITIL</b>   | AXELOS | ITIL Foundation Certificate                         |
| • <b>COBIT</b>  | ISACA  | COBIT Foundation Certificate                        |

### Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

# Founder & Managing Director

---

Cybersmith *Mar 2022 to Now*

---

- **Security Consultancy:** Provided guidance on how organisations can improve their security posture and manage their supply chains.
- **Auditing:** Helped organisations certify against the Cyber Essentials, Cyber Essentials+ and IASME Cyber Assurance schemes.
- **Pen Testing:** Scoped, performed and wrote reports for pen tests against customer web applications and infrastructure.
- **Data Protection:** Advised organisations on compliance with the UK and EU GDPR as well as on general privacy best practice.
- **Web Development:** Architected, designed and built "Shield" our web based security management platform for SMEs.

---

## Non-Compete Clause & Contractor

---

Contractor *Feb 2020 to Feb 2022 (2 yrs)*

---

I took short term contracts, volunteered for local organisations and explored other interests.

---

## Chief Information Officer, IT Director & IT Manager

---

Fleet Assist *Nov 2009 to Jan 2020 (10 yrs 3 mos)*

---

- **Security:** Worked to ISO 27001 best practices and regularly passed IT security audits from our FCA regulated customers.
- **Data Protection:** Managed all data protection matters including running an extensive 2018 GDPR program to review circa 1000 contracts.
- **IT & Cloud:** Created and managed an on-prem/cloud hybrid Hyper-V based Windows Server environment within local server rooms and Azure.
- **Networking:** Procured, configured and monitored a fully redundant network using a Avaya PABX, Juniper firewalls and switches combined with Ubiquiti access points.
- **Software Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet) data analytics platform to process over £2bn in automotive maintenance data.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Rental Risk departments.
- **Procurement:** Completed multiple IT technology refreshes with budgets up to £100k on projects ranging from software migrations to networking and server installs.
- **Facilities:** Managed the challenging environment of a 15<sup>th</sup> century manor house and a £250k modern office refurbishment.
- **Sales:** Won multiple new contracts as the lead tender writer & technical sales presenter for new customers.
- **M&A:** Involved in further M&A and refinancing activities, with solid experience examining company accounts, managing investors and raising capital.